



L&T Press Release

Issued by Corporate Brand Management & Communications

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CIN: L99999MH1946PLC004768

Group Performance for the quarter ended December 31, 2020

- Highest ever orders booked in a quarter, 76% increase y-o-y, on receipt of prestigious and large contracts
- Order Book at a record high, ₹ 331,061 crore
- Revenue for the quarter evidencing return to pre-Covid level
- 5% increase in PAT y-o-y

Mumbai, January 25, 2021

During the quarter the Company was awarded the biggest EPC contract in the country and first of its kind - the prestigious High Speed Rail order. With this, the Group order inflow for the quarter ended December 31, 2020 registered a strong growth of 76% over the corresponding quarter of the previous year and stood at ₹ 73,233 crore. International orders during the quarter constituted 14% of the total order inflow. On a cumulative basis, the order inflow for the nine months period ended December 31, 2020 stood at ₹ 124,846 crore.

The consolidated order book of the Group stood at a record ₹ 331,061 crore as at December 31, 2020, registering a robust growth of 9% over the March'20 level. The international orders constitute 20% of the total order book.

The Gross Revenues of ₹ 35,596 crore for the quarter ended December 31, 2020, registered a sequential growth of 15%. The Covid-19 restrictions continued to have an impact on project site execution and Hyderabad metro operations that led to a marginal decline in revenue of 2% over the corresponding quarter of the previous year. International revenue during the quarter at ₹ 12,967 crore constituted 36% of the total revenue. The consolidated gross revenue for the nine months period is at ₹ 87,891 crore.

Consolidated Profit After Tax (PAT) for the quarter ended December 31, 2020 at ₹ 2,467 crore registered growth of 4.9% over the corresponding quarter of the previous year, largely attributed to higher profit from IT & TS segment and sale of commercial property in Realty ("Others" segment). PAT also includes gain on divestment of ₹ 209 crore from discontinued operations for the quarter ended December 31, 2020. The gain of divestment is towards (a) Further adjustments

accrued against the sale of the Electrical & Automation business to Schneider Electric SE and (b) sale of the UK based Marine control & automation systems subsidiary to Rolls-Royce Power Systems AG.

PAT for the nine-month ended December 31, 2020 is at ₹ 8,290 crore.

Infrastructure Segment

Infrastructure Segment secured orders of ₹ 45,574 crore, during the quarter ended December 31, 2020, higher by 80% on y-o-y basis, with receipt of two marquee orders of High Speed Rail.

Further, notable orders received included an order for a special bridge project (Assam), domestic orders for rural water supply schemes (Madhya Pradesh), international orders in Power Transmission & Distribution and Metallurgical and Material Handling business. International orders constituted 7% of the total order inflow of the segment during the quarter.

The segment order book stood at ₹ 245,316 crore as at December 31, 2020, with the share of international order book at 19%.

The segment recorded customer revenue of ₹ 15,828 crore for the quarter ended December 31, 2020, registering a sequential growth of 22%. However, compared to the corresponding quarter of the previous year, the revenue declined by 7% primarily on account of progress being impacted due to Covid-19 preventive measures. The share of international revenue was 23% of the total customer revenue of the segment during the quarter.

The EBITDA margin of the segment for the quarter ended December 31, 2020 is at 6.2% for the current quarter as compared to 6.1% for the quarter ended December 31, 2019.

Effective April 1, 2020, the Smart World and Communication business which was reported under Infrastructure Segment has been reclassified to “Others Segment” and accordingly, previous year figures have been regrouped wherever necessary.

Power Segment

The Power Segment did not secure any major order during the quarter ended December 31, 2020, attributed to absence of green field thermal power project opportunities.

The order book of the segment stood at ₹ 13,710 crore as at December 31, 2020, with the international order book constituting 6% of the total order book.

The segment recorded customer revenue of ₹ 897 crore during the quarter ended December 31, 2020, registering a y-o-y increase of 29% on the back of strong opening order book. International revenue constituted 7% of the total customer revenue.

The segment EBITDA margin for the quarter ended December 31, 2020 was at 2.0%, lower compared to 3.4% recorded in the corresponding quarter of the previous year. The margin for the quarter reflects a major portion of the jobs at their early stages of execution and yet to achieve the margin recognition threshold.

Heavy Engineering Segment

Heavy Engineering Segment secured orders at ₹ 998 crore during the quarter, almost a 100% growth on y-o-y basis led by orders contracted in the Nuclear business. International orders constituted 61% of the total order inflow.

The order book of the segment stood at ₹ 3,645 crore as at December 31, 2020, with export orders having a 48% share.

The segment recorded customer revenue of ₹ 733 crore, marginally higher than the corresponding quarter of the previous year. International sales comprised 55% of the total customer revenue of the segment during the quarter.

The EBITDA margin of the segment at 20.0% for the quarter ended December 31, 2020 registered a decline over the corresponding quarter of the previous year at 23.5%, on account of changes in job mix.

Defence Engineering Segment

Defence Engineering Segment received orders worth ₹ 705 crore during the quarter ended December 31, 2020 which were mainly domestic, registering substantial growth on a low base of the corresponding quarter of the previous year.

The order book of the segment stood at ₹ 8,795 crore as on December 31, 2020, with export orders constituting 13%.

The segment recorded customer revenue of ₹ 1,022 crore registering a marginal growth of 2% over the corresponding quarter of the previous year. Exports constituted 31% of the total customer revenue of the segment during the quarter.

The EBITDA margin of the segment at 16.9% for the quarter ended December 31, 2020 was lower as compared to the corresponding quarter of the previous year at 20.9%, as previous year witnessed a particular order reaching margin recognition threshold.

The Military Communication Business of Defence Engineering Segment has been transferred with effect from April 1, 2020 to Smart World and Communication business and reclassified to “Others Segment”. Accordingly, previous year figures are regrouped wherever necessary.

Hydrocarbon Segment

The Hydrocarbon Segment secured orders valued at ₹ 12,820 crore during the quarter ended December 31, 2020, supported by receipt of some large value domestic orders in the petrochemicals space. International orders constituted 4% of the total order inflow of the segment during the quarter.

The segment order book stood at ₹ 45,887 crore as at December 31, 2020, with the international order book constituting 36%.

The segment reported customer revenue of ₹ 4,407 crore during the quarter ended December 31, 2020, marginally higher than the corresponding quarter of the previous year. The international revenue constituted 51% of the same.

The EBITDA margin of the segment for the quarter ended December 31, 2020 at 12.2%, almost in line with that of the corresponding quarter of the previous year.

IT & Technology Services (IT&TS) Segment

The segment comprises (a) L&T Infotech (b) L&T Technology Services and (c) Mindtree.

IT & Technology Services Segment achieved customer revenue of ₹ 6,505 crore during the quarter ended December 31, 2020, registering y-o-y growth of 7%, led by L&T Infotech. Overseas sales constituted 93% of the total customer revenue of the segment for the quarter ended December 31, 2020.

The EBITDA margin for the segment increased to 25.5% for the quarter ended December 31, 2020 as compared to 21.0% of the corresponding quarter of the previous year, attributed to higher revenues, improved manpower utilisation and lower operational costs.

Financial Services Segment

The segment recorded income from operations at ₹ 3,401 crore during the quarter ended December 31, 2020, registering a y-o-y decline of 4%.

The Book marginally increased to ₹ 100,099 crore as compared with December'19 at ₹ 99,453 crore.

The operating margin of the segment for the quarter ended December 31, 2020 was at 11.0%, lower as compared to 21.3% of the corresponding quarter of the previous year due to higher provisions towards credit cost.

Developmental Projects Segment

The segment registered customer revenue of ₹ 814 crore during the quarter ended December 31, 2020, a decline of 34% over the corresponding quarter of the previous year on account of lower ridership in Metro services at Hyderabad and lower PLF in Rajpura 1400 MW power station, affected due to rail roko agitation by farmers in the state of Punjab.

The EBITDA margin of the segment for the quarter ended December 31, 2020 declined to 0.1% as compared to 17.3% during the corresponding quarter of the previous year due to under-utilisation of Metro services on Covid-19 related restrictions.

“Others” Segment

“Others” Segment comprises (a) Realty, (b) Construction & Mining Machinery, (c) Rubber Processing Machinery, (d) Valves and (e) Smart World and Communication.

During the quarter, the Construction and Mining equipment business was awarded its biggest order ever for supply of 46 units of Komatsu Mining equipment to an esteemed customer.

Customer revenue of “Others” Segment during the quarter ended December 31, 2020 at ₹ 1,989 crore registered growth of 30% over the corresponding quarter of the previous year, with sale of commercial property in the Realty business.

Export sales constituted 9% of the total customer revenue of the segment during the quarter, majorly pertaining to the Valves business.

During the quarter ended December 31, 2020, the segment EBITDA margin stood at 34.3%, higher compared to 18.7% in the corresponding quarter of the previous year on the back of the aforesaid commercial property sale in the Realty business.

Outlook

India’s economy is recovering at a better-than-expected pace since the fiscal second quarter of FY’21, with the Government taking initiatives for enabling demand revival through significant capex ordering in the infrastructure sector. Consequently, sectors such as Metros/RRTS/HSR, Roads and Expressways, Water, Renewables and Power Transmission & Distribution are witnessing increased traction as far as bidding/tendering activity is concerned.

The Government's renewed thrust on several policy initiatives like 'Atmanirbhar Bharat' and 'Make in India' has led to improved economic prospects. Various fiscal and monetary stimulus packages announced including the extension of Production-Linked Incentive (PLI) Scheme to 10 flagship sectors, has positioned India as an alternate hub for global manufacturing.

The post lockdown pent-up demand, improved prospects in affordable residential real estate, green shoots in Cement and Steel capex outlays, are signs of improved confidence on economic revival. However, significant private sector led capex could continue to remain in wait & watch mode, in the medium term.

India's economy could rebound back in FY'22, with successful Covid vaccination drive helping to restore normalcy and kickstart business activity, increased investment in infrastructure, supported by a much awaited economy friendly Union Budget.

On the global front, the business sentiments remain cautious as localised repeat outbreaks of the Covid-19 virus and the resultant lockdown continues to hamper sustained economic recovery. The near term outlook features continuing uncertainty on the trade front between US and China and forecast of subdued oil prices affecting Middle East economies.

New project opportunities are mostly seen in Water, Transportation, Power Transmission & Distribution and Renewable Energy & Green fuels. The prospects for IT & TS segment appear promising with increased opportunities in technology led outsourcing and digital transformation.

With the spectre of the pandemic yet lingering amidst us, the business pursuits need to factor the safety precautions warranted to ensure responsible conduct towards the new emerging opportunities and growth prospects. Against such a backdrop , the Company will focus with cautious optimism on (a) large project wins (b) smart execution of its large order book and (c) preservation of liquidity and optimum use of capital and other resources.

Background:

Larsen & Toubro is an Indian multinational engaged in EPC Projects, Hi-Tech Manufacturing and Services with over USD 21 billion in revenue. It operates in over 30 countries worldwide. A strong, customer-focused approach and the constant quest for top-class quality have enabled L&T to attain and sustain leadership in its major lines of business for eight decades.

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STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2020

₹ Crore

| Particulars | Quarter ended | | | Nine months ended | | Year ended |
|---|------------------------------|-------------------------------|------------------------------|------------------------------|------------------------------|--------------------------|
| | December 31, 2020 [Reviewed] | September 30, 2020 [Reviewed] | December 31, 2019 [Reviewed] | December 31, 2020 [Reviewed] | December 31, 2019 [Reviewed] | March 31, 2020 [Audited] |
| 1 Income: | | | | | | |
| a) Revenue from operations | 35596.42 | 31034.74 | 36242.68 | 87891.13 | 101207.08 | 145452.36 |
| b) Other income (net) | 1064.66 | 559.03 | 469.01 | 2401.07 | 1700.41 | 2360.90 |
| Total Income | 36661.08 | 31593.77 | 36711.69 | 90292.20 | 102907.49 | 147813.26 |
| 2 Expenses: | | | | | | |
| a) Manufacturing, construction and operating expenses: | | | | | | |
| i) Cost of raw materials and components consumed | 4147.82 | 3995.07 | 3961.55 | 10491.64 | 11754.01 | 15548.66 |
| ii) Stores, spares and tools consumed | 510.02 | 502.69 | 611.02 | 1285.55 | 1767.94 | 2184.46 |
| iii) Sub-contracting charges | 6302.37 | 4685.18 | 6906.93 | 13076.33 | 17987.02 | 26454.05 |
| iv) Construction materials consumed | 6212.15 | 4555.64 | 6867.92 | 12825.51 | 18845.74 | 30316.12 |
| v) Purchase of stock-in-trade | 346.23 | 293.94 | 243.05 | 779.65 | 617.42 | 841.09 |
| vi) Changes in inventories of finished goods, stock-in-trade and work-in-progress | 297.00 | 540.58 | (114.00) | 644.96 | (16.64) | 647.70 |
| vii) Other manufacturing, construction and operating expenses | 3265.56 | 2937.04 | 3373.24 | 8720.75 | 9697.86 | 13328.71 |
| b) Finance cost of financial services business and finance lease activity | 1785.89 | 1984.76 | 2004.35 | 5874.53 | 6106.25 | 8041.88 |
| c) Employee benefits expense | 6170.22 | 6084.37 | 6133.21 | 18408.07 | 16825.59 | 23114.00 |
| d) Sales, administration and other expenses | 2279.21 | 2120.72 | 2137.69 | 6548.95 | 6413.93 | 8646.71 |
| e) Finance costs | 962.01 | 1042.46 | 703.27 | 3060.37 | 1975.82 | 2796.66 |
| f) Depreciation, amortisation, impairment and obsolescence | 702.10 | 713.12 | 660.23 | 2087.45 | 1751.34 | 2462.27 |
| Total Expenses | 32980.58 | 29455.57 | 33488.46 | 83803.76 | 93726.28 | 134382.31 |
| 3 Profit before exceptional items and tax (1-2) | 3680.50 | 2138.20 | 3223.23 | 6488.44 | 9181.21 | 13430.95 |
| 4 Tax expense: | | | | | | |
| a) Current tax | 886.36 | 860.10 | 815.18 | 2261.54 | 2542.95 | 3564.58 |
| b) Deferred tax | 154.39 | (184.74) | (104.18) | (337.43) | (246.04) | (301.38) |
| Total tax expense | 1040.75 | 675.36 | 711.00 | 1924.11 | 2296.91 | 3263.20 |
| 5 Net profit after tax (before exceptional items) from continuing operations (3-4) | 2639.75 | 1462.84 | 2512.23 | 4564.33 | 6884.30 | 10167.75 |
| 6 Share in profit/(loss) after tax of joint ventures/associates (net) | 8.58 | (52.55) | 48.09 | (145.11) | (74.69) | 71.96 |
| 7 Net profit after tax and share in profit/(loss) of joint ventures/associates from continuing operations before exceptional items (5+6) | 2648.33 | 1410.29 | 2560.32 | 4419.22 | 6809.61 | 10239.71 |
| 8 Exceptional items: | | | | | | |
| a) Exceptional items before tax | - | (3918.50) | - | (3693.78) | - | - |
| Current tax | - | - | - | 48.44 | - | - |
| Deferred tax | - | (186.20) | - | (186.20) | - | - |
| b) Total tax expense | - | (186.20) | - | (137.76) | - | - |
| Exceptional items (net of tax) (a-b) | - | (3732.30) | - | (3556.02) | - | - |
| 9 Net profit/(loss) after tax from continuing operations including share in the profit/(loss) of Joint ventures/ associates (7+8) | 2648.33 | (2322.01) | 2560.32 | 863.20 | 6809.61 | 10239.71 |
| 10 Profit before tax from discontinued operations | 255.47 | 10650.45 | 255.91 | 10922.64 | 697.91 | 883.25 |
| 11 Tax expense of discontinued operations | 46.14 | 2504.45 | 64.57 | 2560.26 | 175.73 | 228.68 |
| 12 Net profit after tax from discontinued operations (10-11) [note (i)] | 209.33 | 8146.00 | 191.34 | 8362.38 | 522.18 | 654.57 |
| 13 Net profit after tax from continuing operations & discontinued operations (9+12) | 2857.66 | 5823.99 | 2751.66 | 9225.58 | 7331.79 | 10894.28 |
| Attributable to: Owners of the Company | 2466.71 | 5520.27 | 2352.12 | 8290.12 | 6351.96 | 9549.03 |
| Non-controlling interests | 390.95 | 303.72 | 399.54 | 935.46 | 979.83 | 1345.25 |
| 14 Other comprehensive income (OCI) [net of tax] | 778.89 | 581.47 | 187.03 | 1868.89 | (381.80) | (1314.66) |
| Attributable to: Owners of the Company | 693.31 | 455.85 | 176.58 | 1567.35 | (334.96) | (1032.83) |
| Non-controlling interests | 85.58 | 125.62 | 10.45 | 301.54 | (46.84) | (281.83) |
| 15 Total comprehensive income (13+14) | 3636.55 | 6405.46 | 2938.69 | 11094.47 | 6949.99 | 9579.62 |
| Attributable to: Owners of the Company | 3160.02 | 5976.12 | 2528.70 | 9857.47 | 6017.00 | 8516.20 |
| Non-controlling interests | 476.53 | 429.34 | 409.99 | 1237.00 | 932.99 | 1063.42 |
| 16 Paid-up equity share capital (face value of share: ₹2 each) | 280.85 | 280.81 | 280.72 | 280.85 | 280.72 | 280.78 |
| 17 Other equity attributable to owners of the Company | | | | | | 66442.44 |
| 18 Earnings per share (EPS) from continuing operations after exceptional items (not annualised): | | | | | | |
| (a) Basic EPS (₹) | 16.08 | (18.70) | 15.40 | (0.51) | 41.55 | 63.38 |
| (b) Diluted EPS (₹) | 16.06 | (18.70) | 15.38 | (0.51) | 41.49 | 63.29 |
| 19 Earnings per share (EPS) from discontinued operations (not annualised): | | | | | | |
| (a) Basic EPS (₹) | 1.49 | 58.02 | 1.36 | 59.55 | 3.72 | 4.66 |
| (b) Diluted EPS (₹) | 1.49 | 58.02 | 1.36 | 59.55 | 3.72 | 4.66 |
| 20 Earnings per share (EPS) from continuing operations & discontinued operations (not annualised): | | | | | | |
| (a) Basic EPS (₹) | 17.57 | 39.32 | 16.76 | 59.04 | 45.27 | 68.04 |
| (b) Diluted EPS (₹) | 17.55 | 39.32 | 16.74 | 59.04 | 45.21 | 67.95 |

Notes:

- (i) During the quarter ended December 31, 2020, (1) the Group in terms of the agreements for divestment of its Electrical & Automation (E&A) business to Schneider Electric SE (a) accrued further sale consideration on fulfilment of relevant covenants (b) updated financial estimates of post-transaction closing adjustments (2) the Group divested its marine control & automation systems unit (part of E&A segment) to Rolls-Royce Power Systems AG. Consequently, Profit after tax from discontinued operations for the quarter and nine months ended December 31, 2020 includes gain on divestment ₹208.92 crore and ₹8309.96 crore respectively. The Group expects final closure of the divestment of E&A business in the quarter ending March 31, 2021.
- (ii) During the quarter, the Group's operations recovered further from the economic slowdown caused by the Covid-19 pandemic. Based on its assessment of business/ economic conditions as on date, the Group expects to recover the carrying value of its assets. The Group will continue to evaluate the pandemic related uncertainty with respect to the future economic conditions and update its assessment.
- (iii) For better understanding of the Group's performance, line items have been added to show Profit after tax from continuing operations separately from exceptional items. This is in line with guidance available in Schedule III to Companies Act, 2013.
- (iv) The Company has consolidated financials of Mindtree Limited from the quarter beginning July 1, 2019. Accordingly, the figures for the nine-month periods are not comparable.
- (v) The Group will assess the impact of Code on Wages, 2019 and the Code on Social Security, 2020 and give effect in the Financial Statements when the date of implementation of these codes and the Rules/Schemes thereunder are notified.
- (vi) During the quarter ended December 31, 2020, the Company has allotted 2,21,850 equity shares of ₹2 each fully paid-up, on exercise of stock options by employees in accordance with the Company's stock option schemes.

(vii) The Company reports consolidated financial results on quarterly basis as per Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. The standalone financial results are available on the Company's website viz. www.Larsentoubro.com and on the websites of BSE (www.bseindia.com) and NSE (www.nseindia.com). The specified items of the standalone financial results of the Company for the quarter and nine months ended December 31, 2020 are given below:

₹ Crore

| Particulars | Quarter ended | | | Nine months ended | | Year ended |
|--|---------------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|-----------------------------|
| | December 31, 2020 [Reviewed] | September 30, 2020 [Reviewed] | December 31, 2019 [Reviewed] | December 31, 2020 [Reviewed] | December 31, 2019 [Reviewed] | March 31, 2020 [Audited] |
| a) Revenue from continuing operations | 19619.81 | 15791.68 | 19885.85 | 43561.48 | 55130.90 | 82383.65 |
| b) Profit before tax from continuing operations (before exceptional items) | 2183.24 | 1260.16 | 1262.37 | 3780.06 | 3755.04 | 6358.92 |
| c) Profit/(loss) before tax from continuing operations (after exceptional items) | 2183.24 | (1558.49) | 1262.37 | 961.41 | 4382.03 | 6985.91 |
| d) Profit before tax from discontinued operations | 213.08 | 10986.39 | 250.02 | 11232.81 | 680.15 | 865.38 |
| e) Net profit/(loss) after tax from continuing operations | 1704.90 | (1767.10) | 1057.27 | 219.45 | 3910.52 | 6024.76 |
| f) Net profit after tax from discontinued operations | 167.87 | 8483.61 | 188.82 | 8676.41 | 514.05 | 654.45 |
| g) Net profit after tax from continuing operations & discontinued operations (e+f) | 1872.77 | 6716.51 | 1246.09 | 8895.86 | 4424.57 | 6679.21 |
| h) Net profit after tax from continuing operations (excluding exceptional items) | 1704.90 | 1051.55 | 1057.27 | 3038.10 | 3300.21 | 5414.45 |

(viii) Figures for the previous periods have been regrouped/reclassified to conform to the classification of the current periods.

(ix) The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 25, 2021. The same have also been subjected to Limited Review by the Statutory Auditors.

for LARSEN & TOUBRO LIMITED

Mumbai
January 25, 2021

S. N. SUBRAHMANYAN
Chief Executive Officer & Managing Director

Consolidated unaudited segment-wise Revenue, Result, Total assets and Total liabilities in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended:

₹ Crore

| Particulars | Quarter ended | | | Nine months ended | | Year ended |
|--|---------------------------------|----------------------------------|---------------------------------|---------------------------------|---------------------------------|-----------------------------|
| | December 31, 2020 [Reviewed] | September 30, 2020 [Reviewed] | December 31, 2019 [Reviewed] | December 31, 2020 [Reviewed] | December 31, 2019 [Reviewed] | March 31, 2020 [Audited] |
| Gross segment revenue | | | | | | |
| 1 Infrastructure | 15973.22 | 13095.67 | 17175.75 | 35524.95 | 47363.58 | 72682.33 |
| 2 Power | 903.74 | 688.69 | 698.31 | 1972.43 | 1753.18 | 2318.46 |
| 3 Heavy Engineering | 803.36 | 708.05 | 806.08 | 1936.54 | 2503.41 | 3205.04 |
| 4 Defence Engineering | 1023.98 | 768.81 | 1004.15 | 2269.28 | 2900.28 | 3699.16 |
| 5 Electrical & Automation (discontinued operations) | 4.83 | 845.97 | 1419.82 | 1605.67 | 4327.91 | 5566.99 |
| 6 Hydrocarbon | 4422.35 | 4049.66 | 4392.61 | 11542.11 | 12466.28 | 17445.47 |
| 7 IT & Technology Services | 6530.11 | 6199.84 | 6125.94 | 18773.33 | 15873.93 | 22335.24 |
| 8 Financial Services | 3400.72 | 3341.90 | 3550.12 | 10026.81 | 10456.69 | 13822.36 |
| 9 Developmental Projects | 813.80 | 1139.56 | 1238.20 | 2507.66 | 3868.85 | 4850.33 |
| 10 Others | 2050.72 | 1367.18 | 1600.40 | 4186.26 | 5106.94 | 6683.71 |
| Total | 35926.83 | 32205.33 | 38011.38 | 90345.04 | 106621.05 | 152609.09 |
| Less: Revenue of discontinued operations | 4.83 | 845.97 | 1419.82 | 1605.67 | 4327.91 | 5566.99 |
| Less: Inter-segment revenue | 325.58 | 324.62 | 348.88 | 848.24 | 1086.06 | 1589.74 |
| Net segment revenue from continuing operations | 35596.42 | 31034.74 | 36242.68 | 87891.13 | 101207.08 | 145452.36 |
| Segment result | | | | | | |
| 1 Infrastructure | 822.63 | 658.59 | 879.61 | 1726.02 | 2554.96 | 5169.86 |
| 2 Power | 8.79 | 12.51 | 13.92 | 16.29 | 32.94 | 236.11 |
| 3 Heavy Engineering | 134.69 | 18.73 | 158.60 | 207.71 | 460.36 | 566.01 |
| 4 Defence Engineering | 138.37 | 150.83 | 174.60 | 314.15 | 434.16 | 518.65 |
| 5 Electrical & Automation (discontinued operations) | (3.22) | 69.80 | 257.09 | 84.37 | 700.38 | 888.06 |
| 6 Hydrocarbon | 493.18 | 298.95 | 493.00 | 909.99 | 1243.88 | 1746.18 |
| 7 IT & Technology Services | 1359.51 | 1130.68 | 995.47 | 3457.18 | 2670.20 | 3693.23 |
| 8 Financial Services | 351.99 | 328.27 | 726.93 | 555.02 | 2231.94 | 2678.65 |
| 9 Developmental Projects | (75.98) | (16.84) | 182.48 | (131.37) | 396.86 | 387.28 |
| 10 Others | 655.29 | 211.43 | 263.79 | 889.62 | 862.83 | 1064.13 |
| Total | 3885.25 | 2862.95 | 4145.49 | 8028.98 | 11588.51 | 16948.16 |
| Less: Result of discontinued operations | (3.22) | 69.80 | 257.09 | 84.37 | 700.38 | 888.06 |
| (Add)/Less: Inter-segment margins on capital jobs | 7.72 | 0.30 | 8.72 | 10.50 | 25.78 | 63.01 |
| Less: Finance costs | 962.01 | 1042.46 | 703.27 | 3060.37 | 1975.82 | 2796.66 |
| Add/(Less): Unallocable corporate income net of expenditure | 761.76 | 387.81 | 46.82 | 1614.70 | 294.68 | 230.52 |
| Profit before tax from continuing operations (before exceptional items) | 3680.50 | 2138.20 | 3223.23 | 6488.44 | 9181.21 | 13430.95 |
| Add/(Less): Exceptional items | - | (3918.50) | - | (3693.78) | - | - |
| Profit/(loss) before tax from continuing operations (including exceptional items) | 3680.50 | (1780.30) | 3223.23 | 2794.66 | 9181.21 | 13430.95 |
| Segment assets | | | | | | |
| 1 Infrastructure | | | | 72824.40 | 72097.42 | 78196.07 |
| 2 Power | | | | 6545.28 | 6025.49 | 6126.80 |
| 3 Heavy Engineering | | | | 3384.30 | 4595.01 | 4320.26 |
| 4 Defence Engineering | | | | 6485.38 | 7907.19 | 7121.03 |
| 5 Electrical & Automation (discontinued operations) | | | | - | 4322.74 | 4370.28 |
| 6 Hydrocarbon | | | | 14159.44 | 13251.13 | 15355.49 |
| 7 IT & Technology Services | | | | 28710.54 | 25259.15 | 26514.97 |
| 8 Financial Services | | | | 108771.73 | 107583.76 | 108481.90 |
| 9 Developmental Projects | | | | 29698.83 | 32329.23 | 33166.54 |
| 10 Others | | | | 13938.54 | 12980.15 | 13013.55 |
| Total segment assets | | | | 284518.44 | 286351.27 | 296666.89 |
| Less: Inter-segment assets | | | | 1866.91 | 5615.11 | 3891.98 |
| Add: Unallocable corporate assets | | | | 28117.08 | 12529.78 | 15365.22 |
| Total assets | | | | 310768.61 | 293265.94 | 308140.13 |
| Segment liabilities | | | | | | |
| 1 Infrastructure | | | | 44481.24 | 43589.19 | 51004.11 |
| 2 Power | | | | 4671.58 | 4512.01 | 4381.75 |
| 3 Heavy Engineering | | | | 1738.72 | 1396.95 | 1414.15 |
| 4 Defence Engineering | | | | 3755.34 | 4298.60 | 4139.33 |
| 5 Electrical & Automation (discontinued operations) | | | | - | 1868.25 | 1973.08 |
| 6 Hydrocarbon | | | | 11319.92 | 10752.79 | 12475.30 |
| 7 IT & Technology Services | | | | 6388.30 | 5509.35 | 6876.49 |
| 8 Financial Services | | | | 94908.53 | 94235.81 | 95021.16 |
| 9 Developmental Projects | | | | 8147.58 | 9375.12 | 8768.35 |
| 10 Others | | | | 5106.18 | 4879.88 | 4759.40 |
| Total segment liabilities | | | | 180517.39 | 180417.95 | 190813.12 |
| Less: Inter-segment liabilities | | | | 1866.91 | 5615.11 | 3891.98 |
| Add: Unallocable corporate liabilities | | | | 48603.12 | 43169.07 | 44974.94 |
| Total liabilities | | | | 227253.60 | 217971.91 | 231896.08 |

Notes:

- (I) The Group has reported segment information as per Ind AS 108 "Operating Segments" read with SEBI circular dated July 5, 2016. The identification of operating segments is consistent with performance assessment and resource allocation by the management.
- (II) Effective from April 1, 2020, Smart World & Communications business (SW&C) has been transferred from Infrastructure segment to "Others" segment. Concurrently, military communication business has been transferred from Defence Engineering segment to SW&C.
- (III) Segment composition: **Infrastructure segment** comprises engineering and construction of (a) building and factories, (b) transportation infrastructure, (c) heavy civil infrastructure, (d) power transmission & distribution, (e) water & effluent treatment and (f) metallurgical & material handling systems. **Power segment** comprises turnkey solutions for Coal-based and Gas-based thermal power plants including power generation equipment with associated systems and/or balance-of-plant packages. **Heavy Engineering segment** comprises manufacture and supply of custom designed, engineered critical equipment & systems to core sector industries like Fertiliser, Refinery, Petrochemical, Chemical, Oil & Gas and Thermal & Nuclear Power. **Defence Engineering segment** comprises (a) design, development, serial production and through life-support of equipment, systems and platforms for Defence and Aerospace sectors and (b) design, construction and repair/refit of defence vessels. **Electrical & Automation segment** [disclosed as discontinued operation] comprises (a) manufacture and sale of low and medium voltage switchgear components, custom built low and medium voltage switchboards, electronic energy meters/protection (relays) systems and control & automation products and (b) marine control & automation systems; [upto the date of sale, as referred in note (i) to financial results]. **Hydrocarbon segment** comprises EPC solutions for the global Oil & Gas Industry from front-end design through detailed engineering, modular fabrication, procurement, project management, construction, installation and commissioning. **IT & Technology Services segment** comprises information technology and integrated engineering services. **Financial Services segment** comprises (a) rural finance, housing finance, wholesale finance, mutual fund and (b) wealth management (upto the date of sale). **Developmental Projects segment** comprises development, operation and maintenance of basic infrastructure projects, toll and fare collection and power development. **Others segment** includes realty, manufacture and sale of industrial valves, smart world & communication projects (including military communications), manufacture, marketing and servicing of construction equipment and parts thereof, marketing and servicing of mining machinery and parts thereof and manufacture and sale of rubber processing machinery.
- (IV) Segment revenue comprises sales and operational income allocable specifically to a segment and includes in the case of Developmental Projects and Realty business (grouped under "Others" segment) profits on sale of stake in the subsidiary and/or joint venture companies in those segments. Segment result represents profit before interest and tax. Unallocable corporate income primarily includes interest income, dividends and profit on sale of investments. Unallocable expenditure mainly includes corporate expenses not allocated to segments. Unallocable corporate assets mainly comprise investments. Investment (including long term loans) in joint ventures and associates identified with a particular segment are reported as part of the segment assets of those respective segments. Unallocable corporate liabilities mainly comprise borrowings. In respect of (a) Financial Services segment and (b) Developmental Projects segment in respect of a Power Generation asset given on finance lease, segment liabilities include borrowings as finance costs on the borrowings are accounted as the segment expense.
- (V) In respect of most of the segments of the Group, revenue and margins do not accrue uniformly during the year.
- (VI) Figures for the previous periods have been regrouped/reclassified to conform to the classification of the current periods.

for LARSEN & TOUBRO LIMITED

Mumbai
January 25, 2021

S. N. SUBRAHMANYAN
Chief Executive Officer & Managing Director