

## **Larsen & Toubro and CASSIDIAN join forces in India to forge long term partnership**

- **Joint Venture to become a major Indian electronics house for defence and security**
- **CASSIDIAN is the new name of EADS Defence & Security**

**Bengaluru, February 10, 2011:** Cassidian and Indian engineering giant, Larsen & Toubro (L&T), have joined forces in the field of defence electronics. The Indian authorities have now approved the formation of a joint venture (JV) company between L&T and Cassidian, the newly renamed Defence and Security Division of Europe's leading Aerospace and Defence Group - EADS.

The JV, based in Talegaon near Pune and in Bengaluru, will be active in the defence electronics market. It aims to cover manufacturing, design, engineering, distribution and marketing in the fields of electronic warfare, radars, avionics and mobile systems (such as bridges) for military applications. L&T will hold 74 per cent in the JV whereas Cassidian's share will be at 26 per cent. The JV will cooperate closely with Cassidian's new engineering centre in Bengaluru where systems design and engineering activities will be carried out in the fields of electronic warfare, radars and avionics for military application.

Mr. M.V. Kotwal, Member of the Board, L&T and President (Heavy Engineering), said: "In addition to its other businesses, L&T has been a leading company in India for engineering, manufacture & integration of custom made technology-intensive equipment and systems. The coming together of L&T with Cassidian, the Defence, Electronics & Security arm of the European Defence & Aerospace Company – EADS, is a major milestone in the area of defence electronics. It will not only serve the Indian armed forces with state-of-the art technology, but also provide a platform for making significant contributions to the high-technology defence equipment global market."

Mr. Bernd Wenzler, CEO, Cassidian Electronics, said: "Cassidian is a high-tech company supporting global security by the development of high tech product and system solutions for armed forces and civil security worldwide. We are

proud of joining forces with one of India's biggest technology companies." Wenzler continued: "Our joint venture is a proof of our commitment to India. Cassidian would like to establish an Indian industrial base for our European technologies with the development of a long term partnership. We are prepared to bring additional capabilities into the JV company after the Indian laws allow an increase of shares up to 49 per cent."

The new JV will deliver indigenous solutions for military requirements of Indian customers as well as the world market. Thus, the Indian JV company will provide the armed forces with locally produced high tech equipment and assured life-time support.

Recognising L&T-IES' growing engineering engagements established with EADS Tier-1 suppliers, EADS Group Procurement signed a contract with L&T in January this year. This agreement will also enable L&T to be a part of EADS strategic programs.

Since 2006, Cassidian has been working in a successful partnership with the Defence Avionics Research Establishment (DARE), a reputed DRDO (Defence Research & Development Organisation) laboratory based in Bengaluru, and cooperates with CABS (Centre for AirBorne Systems). On February 8th, Cassidian inaugurated an engineering centre in Bengaluru that will employ more than 100 Indian engineers in the mid-term.

L&T has played a leading role in India's indigenisation efforts in defence equipment and systems. With an impressive track record that includes design, development and manufacture of integrated multi-disciplinary defence systems, L&T has matured into a trusted partner for the Indian Armed Forces and DRDO.

#### **About CASSIDIAN ([www.cassidian.com](http://www.cassidian.com))**

Cassidian, an EADS company, is a worldwide leader in global security solutions and systems, providing Lead Systems Integration and value-added products and services to civil and military customers around the globe: air systems (aircraft and unmanned aerial systems), land, naval and joint systems, intelligence and surveillance, cyber security, secure communications, test systems, missiles, services and support solutions. In 2009, Cassidian – with around 28,000 employees – achieved revenues of €5.4 billion. EADS is a global leader in aerospace, defence and related services. In 2009, the Group – comprising the divisions Airbus, Astrium, Cassidian and Eurocopter – generated revenues of €42.8 billion and employed a workforce of more than 119,000.

CASSIDIAN - Defending World Security

**About Larsen & Toubro ([www.Larsentoubro.com](http://www.Larsentoubro.com))**

L&T is a \$9.8 billion technology-driven engineering, construction and manufacturing organisation, and one of the largest companies in India's private sector. It has further interests in manufacturing, services and information technology.

A strong, customer-focussed approach and the constant quest for top-class quality have enabled the Company to attain and sustain leadership in its major lines of businesses over seven decades.

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